# Guidance Note on E

# SCOPE OF THIS NOTE

This note addresses two separate

Section A deals with Employr explanation of the differences person.When engaging a worker important to consider whether the status of an employee of your bus

IR35 legislation is often an area known as the "IR35" rules and he engaged by a client to carry out intermediary, usuallya personal s whether the IR35 rules apply to th issues so that you can make more individual worker or PSC to provid

**Section C**takes full account of a legislationeffective from 6 April 20 Act 2020. H M Government made previous proposals.

Section D refers to the templ employment/self-employment and

# A. EMPLOYMENT/SEL

It is important to be clear that the directly, not through any personal intermediaries is covered by Secti

#### 1. Employed or self-employ

For convenience this note refers or self-employed.

In relation to both tax and emplo worker providing their services ha a self-employed contractor (i.e. a suitable self-employment/indepen



# mployment and IR35

impacting on freelance working.

 It provides an overview and employee and a self-employed services to your business, it is ding those services has the legal -employed contractor.

ses.**Section B** explains what are ht to you. If an individual is to be I that individual works throughan ), it is also important to consider B aims to clarify some of the key ut how and whether to engage an ss.

iment's amendments to the IR35 wereimplementedby the Finance 35 legislationentirely in line withits

website which are relevant to

to a client engaging a freelancer C") or other intermediary. Use of

rker", whether they are employed

deration is whether the individual vee of your business, or is instead sole trader). Despite the use of a nt, there will still be a risk that an

employer-employee relationship ( the supplier of the services and relevant legal advice on your parti

When workers carry out work for self-employed.An employee is an contract of employment.A self-e contractor who usually works advantages for both you as the en

Workers might intend or aim person/organisation engaging t arrangements, the position betwe employment. This may be so e arrangement as self-employment.

The following will guide you throug you to choose the right approac recommend that you read the f agreements will be most suitable to provide your business with any

2. Why does it matter wheth A worker's status in employment their rights and their employer's employee rather than a self-employee employer because of the different employment compared to self-en "Rights of a worker arising from aware that even if the arrangem employment rather than employ employed workers (not just employ that you may have responsibility you, depending on the particular s

As to tax, deciding whether tax insurance contributions (NICs) al whether the worker is self-employ where they are an employee – th through Pay as You Earn (PAYE suspicious of any artificial self-em ax purposes) may exist between prefore always advisable to take

aged as employees or instead as as entered into, or works under, a worker who is an independent services. Self-employment has as for the self-employed worker.

employed basis, as might the eir aims, intentions and their s might not amount in law to selfneir client describe or label the

ou to some of the pitfalls and help dual or company concerned. We g which of our various template aging an individual or a company

### loyed rather than employed?

nportant in relation to determining orker has the legal status of an consequences for them and their ommon law protection afforded to ts of employees is set out under mployee" below. You need to be n workers amount in law to selfon the particular situation, selfby equality legislation. Note also i-employed worker who works for

e E or D and whether national class 2 contributor, depends on e worker is self-employed – unlike t income tax and NICs at source toms (HMRC) is therefore highly rticularly where the self-employed person has no other 'clients'. See below.

The following is intended to prov given case is likely to be regarde dispute about that issue, bodies account a range of factors in decid self-employed.

A worker's status (as either emplo worker's status in employment law

Although this Section A does not via an intermediary, the following a regarded in law as employed by the A is also relevant where, as explai

3. How to determine whethe Individuals working on a self-em traders", "self-employed" or "individ case does not determine whethe The two parties cannot by using employment relationship between taken into consideration and the c

Usually it will be easy to decid However, there will be many ca workers are engaged to carry out that one is self-employed and the under contracts with different ter whether, in carrying out work fo business.

Before looking at what features business (i.e. that there is a cont works on a self-employed basis comments on the subject. In the which were quoted with approval t

> "In order to decide whethe is necessary to consider n This is not a mechanical e see whether they are pres of the exercise is to paint a effect can only be appre

rough an intermediary company"

nce on whether a worker in any self-employed. In the event of a ibunals and HMRC will take into to be regarded as an employee or

tax law may be different from the

ion where the worker is engaged on whether a worker is likely to be ary, and to that extent this Section 5 comes into play.

## d or self-employed

described as "freelancers", "sole e of these or other "labels" in any -employed rather than employed. gy just decide the nature of the reality of the relationship must be o match the reality.

an employee or self-employed. e so easy to decide. Where two e person / organisation, it may be ecause they have been taken on e essential question to decide is on, the worker is carrying on a

e that someone is carrying on a which the worker is engaged and quote some authoritative legal J. made the following comments Appeal:

iness on his own account it that person's work activity. gh items on a check list to given situation. The object ulation of detail. The overall from the detailed picture

which has been painted, informed, considered, qua evaluation of the overall e total of the individual detal in any given situation. The situation to another. The p case."

HMRC provides a certain amoun would regard a worker as emplo would be for a court or tribunal to self-employed are often based o various factors. However, neither to enable anyone to predict how carried out or what HMRC's co recommend that you take profess your own specific circumstances.

4. Indicators of employmen The following are indicators of em

(a) <u>Mutuality of obligations and</u> A significant indicator will be if the to provide work and the 'employe work) and if the worker is implicitly to "when, where, what, how"), fron the 'employer' has over the worke be an employee.

### (b) Personal service

An essential element of a relation service. If the worker undertakes or to give them substantial help, i important factor to take into accou employed. When considering whe whether or not the worker has a they exercise that right. (See und below"as to how (only) in the cont also important, not just having th reality self-employed, the worker substitute must be answerable to choice of substitute to a suitable right. However, if the client has



stance and by making an he whole. It is a matter of sarily the same as the sum equal weight or importance y in importance from one a picture in each individual

site as to whether in any case it ut ultimately in any given case it s as to whether or not someone is " in which it gives weightings to r case law are sufficiently precise he "balancing exercise" would be it that case. For that reason, we tax, and NIC advice in relation to

# mployment)

ons" (i.e. the 'employer' is obliged form a reasonable amount of that a significant degree of control (as ally, the greater the level of control od that they will be considered to

hat the worker provides personal free to hire someone else to do it ker is an employee. This is a very king at whether or not someone is ovide personal service, the test is itute for themselves, not whether intermediary company and IR35 bion to this, exercise of thatrightis a possibility that the worker is in over who does the work and the The fact that a client can limit the sarily mean that there is no real o over substitutes then this may mean thatin reality the worker substitution is not genuine.

- (c) <u>Other indicators</u>Someone who works for another of the following are true:
- They are required to work regument maternity leave);
- They must do a minimum number
- A manager or supervisor is re piece of work should be finishe
- The person / organisation eng wages;
- The worker gets paid holiday;
- He/she is entitled to contractual
- They can join the pension sche
- The disciplinary and grievance
- They work at that business's pr
- Their contract sets out redunda
- They are provided with the ma which engages them;
- They work only for that busine from their work for that busines
- Their contract, statement of te as an 'employment contract') u

If most of the above do not apply,

## 5. Indicators of self-employ

The following are indicators of self

(a) Contract for services

If there is a contract for services ( of employment. To ensure as far a should avoid any terms which disciplinary measures etc.

## (b) <u>Wording</u>

Appropriate wording used in th Although not decisive, this can be ces personally and the right of

e, and not self-employed, if most

leave, e.g. holiday, sick leave or

o be paid for the time worked; r's workload and decides when a one;

s tax and NICs from the worker's

nd maternity or paternity pay; n engages them; ess apply to them; specified by that business;

ent for their work by the business

other job, it is completely different

fer letter (which can be described and 'employee'.

is instead self-employed.

nployment)

ployed worker), and not a contract contract for services, the contract such as holiday, sickness, and

ere to describe the relationship. for the worker to be more likely to

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be regarded as self-employed, th she should be paid a fee, not a sa

(c) <u>No mutuality</u>

There is no "mutuality of obliga client/employer has little or no cor to be regarded as self-employed.

### (d) Other factors

Further, a worker is probably selfmore of these that apply, the r employment may be indicated if th

- is in business for him/hersel business;
- risks their own money;
- uses their own money to buy b
- provides all or the main tools all
- can make a loss or a profit;
- can decide what work they do a
- decides on timescales;
- has the right to hire somed service"above).However, note intermediary company" below, substitution in the context of IR
- is responsible for remedying a expense;
- agrees a fixed price for their w does not depend on how long t
- is permitted to work for more th
- regularly works for a number of

6. Rights of a worker arisin If someone is in law an employ regardless of whether they are pa

- written particulars of employme
- unfair dismissal rights;
- redundancy pay after two years
- notice of termination of employ
- itemized pay statements;
- equal pay rights;

d to as an "employee" and he or

of Employment above), and the his case, the worker is more likely

following factors are present. The e worker is self-employed. Self-

or the success or failure of the

running costs; prk;

w to do it;

to do the work (see <u>"Personal</u> under <u>"Working through an</u> s you to ignore any such right of not actually exercise that right; n their own time and at their own

gaging them, i.e. the amount paid

**ng an employee** hey are entitled to the following,

- maternity, paternity and adoptic
- parental leave and time off for
- protection from race and se disability, age, sexual orienta favourable treatment on ground
- protection from trade union vict
- protection of employment upon
- health and safety protection;
- not to have unlawful deduction:
- statutory sick pay;
- the national minimum wage;
- paid annual leave entitlement;
- limitation on working time unde
- right to request flexible working
- right to request to work beyond

# B. WORKING THROUG

It is important to be clear that (freelancer) through a personal se client engages an individual wo intermediary (an employed or self-

Although the IR35 rules also app addresses the use of PSCs. The paragraph 2 below.

1. Use of an "intermediary" The IR35 legislation deals with we work for their client, they may be individual, companyor other leg arrangement as an intermediary. A be involved as part of the arrange intermediary, the worker could, in directly by their client. However, under "Employment agency or bus

2. Personal Service Compa A third party is often used, typicall act as form of intermediary betw S









and pay;

scrimination on the grounds of lief and protection against less rm contract status; fulfil trade union duties; s (TUPE);

tive;

# ARY AND IR35

to a client engaging a worker or other intermediary, notwhere a a worker other than through an ered by Section A above.

er than PSCs, this Note primarily ary" and "PSC" are explained in

es". When a worker is engaged to that client with no third party(an nterposed or involved with that ses a third party intermediary may circumstances, where there is an below),be treated as if employed atus may not be clear. (See also oyment intermediaries".)

onal service company"or "PSC" to eir clients. The worker does not

contract with any clients or receiv so.

The usual reason for a worker us derive a tax/NIC benefit (see belo individual directly for their clients.

There is no legal definition of a "p but a PSC is an intermediary white one Director and the Company S wife). There are normally no emp them is the only worker providing its income from supplying the wo between the PSC and the client paid to supply the worker's service or benefits from the PSC (not from PSC rather than any substantial sa

The effect of the UK system if a per pay a lower level of Income tax ar they may pay an even lower level

Many years ago, to achieve tax a supply their services through a P PSC having to pay Corporation drew remuneration only or mostly and often (depending on the am dividends.A PSC can build up sig dividends, as opposed to paying a

3. The intermediaries legisl The "IR35" legislation first came in of being notorious and difficult.

IR35 was designed to ensure t employment taxes, and to elimit directly as employeesand worke intermediaries. It was, therefore, at

A worker who provides his intermediary), where caught by tes rules in relation tax and NI. Since

m any clients - only the PSC does

result, they aim to, and often will, as an employee or self-employed

(PSC) (see paragraph 4 below) (pically will have two Directors, or b, but need not be, husband and two people, and usually one of the PSC earns all, or almost all, of In each case there is a contract agency) under which the PSC is or is entitled to receive) payments form of share dividends from the

ther than an employee is that they ney work through an intermediary,

ommon practice for individuals to F and media sectors. Despite the an overall saving where a worker NICs were payable on dividends, there might be no tax to pay on or future distribution in the form of ntial salary, on a regular basis.

e years it acquired the reputation

yers pay the correct amount of n workers employed by a client services for the client through leasure.

ient via a PSC (or other 5 rules,is then regulated by those e been progressively tightened up with the result that, depending on little or no advantage from carrying

As explained below under "5.Emp that where:

- someone works for a clie below); and
- if they had instead worke have been regarded in late

they are treated as if they were er payments made to the PSC by the In effect, where IR35 applies, itde and their clienteven though the therefore the arrangements is som

The tax regime now imposes a f 2016, and there is a restriction o incurred by a worker caught by IR

Further measures tightening up IR 6 April 2021, and we explain then (Section C) below.As explained in is in the private sector, to suppler the client is in the public sector, private and public sectors.

Still further changes might be imp non-compliance with IR35.Such fu to be employees once they have we whether or not someone is to be r employed (see below) where they client, and/or aligning income tax

 "Intermediary" defined
 Whilst the IR35 rules relating to ta similar. The following is intended t

IR35 rules apply towhat the rul "intermediary" may be any com another individual, *thisNote is p* 

rkers (contractors) may now gain PSC.

e key principle applied by IR35 is

arywhich amounts to a PSC (see

not through the PSC) they would employed,

taxed accordingly on the relevant

thetical contractbetween a worker o contract with their client, and, ed employment".

ds paid by PSCs than it did pretravel and subsistence expenses

eFinance Act 2020, effective from 5 coming into effect inApril 2021" es apply to cases where the client om April 2017 which apply where armonise how IR35 works in the

nment in future, to further reduce ide deeming freelance contractors nonth, creating a statutory test for d, treating workers as if they were ion, direction or control from their nanges.

se relating to NICs, they are very s.

r for its purposes. Although an n unincorporated association, or those intermediaries which are personal service companies (PS) often be contracting with a PSC ra

In brief, although there is no legal relation to the worker who suppli from the legislation) are met:

- the worker is a member of
- the worker receives or is is not chargeable to tax a
- The PSC is not an "as associated company und
- Either the worker has a " "reasonably be taken to provided to the client. "M than 5% of the ordinary "associate(s)".

5. Employed/self-employed IR35 requires the underlying natu A crucial test is whether the worke had not been engaged via the employee if they had contracted concerned personally. IR35 will n easy test to apply. Each case de also then must be met for IR35 to apply in practice.

There is a certain amount of cas any arrangements between clier instance depends on its own fa whether IR35 applies in a particu any reference to, or discussion of be noted thatcase lawemerging or

In general, if arrangements made someone else to do any of the w possible self-employment – se <u>employment</u>" above. However, v provides services" but the worker substitute someone else for the account for IR35 purposes when d



that the client/employer will most al form ofintermediary.

mpany will amount to a PSC if, in lient, the following tests (derived

lder of it);

he PSC a payment or benefit that

he client (within the meaning of poration Taxes Act 2010; and SC or the payment or benefit can on for the services the worker d as ownership or control of more the worker and/or the worker's

hip with a client to be considered. n an employee of the client if they the worker would have been an to carry out the particular work his test is passed, but it is not an ular facts. The other tests (which n much easier to understand and

estion of whether IR35 applies to at because the position in each ted assistance when considering herefore not included in this note of relevance to IR35 but it should e clarification on some points.

ient allow the worker to substitute arded as one of the indications of <u>oyment</u>"and "<u>Indicators of self-</u> id the worker *in fact* "personally ements between client and PSC to substitution *cannot* be taken into are to be regarded as if employed by the client. The fact that they a indicate deemed employment (rat

6. The effect of IR35

When IR35 applies, the income regarded as the worker's earnings and subject to Class 1 NICs, call the PSC. IR35 includes long and c time of receipt of this deemed "e PSC.

IR35 also impacts other areas situations, such as when dealing v

In order to avoid lengthening this benefits received by PSCs/worker in mind that IR35 also covers such to tax and NIC liability.

7. Are any IR35 rules releva IR35 can only impact on any ca intermediary) is involved. If a fre other type of entity (e.g. an agen might apply, so it is important to IR35.

So, if you engage a freelancer v PSC, you will not be affected by IR35 rules) applicable in these of employee rather than a sole trade operate PAYE.

8. How to determine a freel Although clients will need to app someone is a "disguised emplo aggravated by the fact that H M cannot necessarily be regarded a tax tribunals to contest the status

HMRC provide a tool, theCheck E clicking <u>here</u> that clients may use Due to concerns previously expre biased towards finding that an ir

k personally will therefore tend to
t) in the IR35 context.

vork carried out for the client is o tax as their employment income employment payment" to them by oplied to calculate the amount and each person who works for the

e taken into account in various orporation tax returns.

e not dealt with IR35 in relation to ayment, but it is important to bear result that they will also be subject

rant, i.e. where a PSC (or other hrough a PSC but through some company), then other rules will or hts to a PSC for the purposes of

as opposed to working through a nsequence of normal tax law (not to decide whether they are an are an employee, you will have to

nt status tests to decide whether to do so, and that difficulty is HMCR") view of status in a case has in the past brought cases to ge percentage of those cases.

("CEST") which you can reach by e) to assess employment status. ST being, in their view, somewhat employee,HMRC has revamped CEST, and it may in future updat registered by a number of tax/ac changes will be made to improve outcome produced by use of CES with the tool is not accurate.

9. Managed service compares IR35 does not apply to managed companies. There is separate tax contains tests specifically applicate

**10.** Employment agency or b Employment agencies and bus completeness, please be aware of

Where a third party entity is ac employer of the worker - the perso for that purpose is the employe employed, not to be self-employed as an "employment business". employed by the person/organisa employed by the employment bus

However, there are special "ager business. Where those rules app NIC is paid correctly for workers. "agency rules" at<u>www.gov.uk/guid</u>

11. Use of Suitable Contract Whether or not a worker uses a trying to establish arrangements body as not amounting to them be the relevant arrangements, facts a

Where a PSC is involved, those of implemented, and all arrangement

Where no PSC is involved by a v the contract is implemented, the engages to do any of the work for

Although all facts and circumstand worded contract ensuring the inde provided numerous template cor e comments on the revamp were It is to be hoped that additional has said that it will stand by an heck shows that information used

Cs") and some composite service slation for MSCs. That legislation

e scope of this note, but for

agency", the agency is not the the agency introduces the worker only to enable the worker to be here the third party entity is acting er is neither self-employed nor provides services. The worker is s their services to its client.

ply to an employment agency or consible for ensuring that tax and e (23 September 2015) about the <u>-employment-intermediaries</u>.

y) as an intermediary, if they are byHMRC, a tribunal, or any other vill need to consider the totality of

e the way in which the contract is client, and the worker.

ces will include the way in which e worker, and anyone the worker angements between them.

account, nevertheless, a carefully r is a key starting point. We have and Employment folders for this purpose which you can see <u>here</u>, of agreement between a client intermediary. In either case, the t deemed to be a de-facto employe employment and tax law. worker/intermediary/client templat effect explained above.

### 12. Other tips

Where a PSC is involved, to redu contract between the PSC and th and not those of a contract of emp obligation to provide and accept v control the PSC, it should provide stated quantity of work rather than time, and payment should relate t worked. If payment clauses also p The PSC should if possible also p help to avoid IR35 applying if a br the terms agreedwherethat right is

There should also be a suitable of like a conventional employment of applying, that contract should avo payment by the PSC to the worke a regular realistic amount of salar connected to what the client pays the client) to have control over the

In general, you should take ac document them appropriately for claimed self-employed status is ge to avoid employment protection rig

IR35 is a complex subject and advice before using any of arrangements.

# C. CHANGES TO IR35

1. Scope of this Section

ome of those templates are forms are between a client and an the risk that the worker might be ployed contractor in the context of uses an intermediary, the e risk that IR35 will apply with the

apply, there should be a suitable eatures of a contract for services, ossible, it should avoid creating an r little or no ability for the client to ontract to consist of carrying out a ate or the end of a stated period of impleted, not to the period of time nalties, that might also be helpful. oment needed for the work. It will of the worker is included as part of by the PSC.

and the worker which is as much possible, to reduce the risk of IR35 red to do work for only one client, for the PSC to decide (perhaps as t the worker is to receive amounts ct should provide for the PSC (not the worker carries out their work.

that HMRC will be satisfied that a tax-driven device or an attempt

ommended to take tax and legal ts or implementing any other

6 APRIL 2021

The following supplements the a IR35 enacted by theFinance Act 2 through a PSC, and any business PSC, needs to be aware of the eff

2. Context of the changes

Until April 2021, IR35 rules requireceive gross payments from a client and for the PSC to pay tax a

HMG found that PSCs could not under changes to the rules in A responsibility for assessing the concerned, so that it, not the employment" situations. Where th the PSC) must operate PAYE a whereas previously it would have moved the tax risk from the PSC t

3. The 6 April 2021 changes The IR35 2021 rule changesexte private sectoras well, but the Apri the private sector client (not the P a "disguised employee" and the determines that IR35 does not ap but if it determines that IR35 do amount to the PSC. If the entity in not also the client of the PSC, the

However, these April 2021 rules d provide that clients which are "s freelancers' status. In that case client nor fee payer need to opera

This means that where a clien determining the freelancer's status and if appropriate the PSC has received.

For this purpose, "small" means the falls within at least two of the follow

• Its annual turnover is less



the changes to the operation of 1 2021. Any freelancer who works at engages freelancers through a 5 rule changes.

entify whether use of the PSC to s "disguised employment" by the was the case.

ent the IR35 rules. Consequently, ent is a public sector entity, the cers shifted to the public body for identifying such "disguised es identify such a situation, it (not s net of income tax to the PSC, e gross amount. In other words, it

tions in the public sector to the some respects.From 6 April 2021, ermining whether the freelancer is is if an employee. If the client pay the grossamount to the PSC, t operate PAYE and pay the net which pays the fees to the PSC is responsible for operating PAYE.

sector clients. The April 2021rules ve to be involved in determining is also the fee payer -neither the

is "small", the responsibility for just as it was before 6 April 2021), relation to the client payments

te, the rules do not apply to it if it

- Its balance sheet total is le
- The number of its employe

If the client is non-corporate and it not apply to it.

This "small" exception relates to the labour chain.

The "small" client exception does

4. Information requirements Before 6 April 2021, where the contracted with of its determination rules require not only public sect clients, to inform both the entity determination(a "Status Determine Determinations must be made or template which is an example of a sector and there is only one interm

The IR35 rules as amended requ chain other than the client and the on to the person with whom they d

The April 2021rules for the priva decision thatthe freelancer is withi Disagreement Process"). Where a so, or does so without reasonabl determine status on an individual "reasonable care" which you can will be liable for tax and NI, even NI but if it cannot be collected fro the next entity in the labour supply

5. Impact of changes to IR3 The April 2021 changes might af engages freelancers and the free effects might include an increase work, practical difficulties in oper financial impact on your busines amended if you are a freelancer through PSCs or other intermedia



e of 50 in the year.

nese criteria, the rules similarly do

o the PSC or otherintermediary in

### c sector.

#### nti-avoidance

sector, it had to tell the entity it atus. From 6 April 2021, theIR35 is they are "small"),private sector I the freelancer or PSC of their ))and the client's reasons for it. inket, basis. (See<u>here</u> or <u>here</u>our edium sized client is in the private prker and client.)

ents of the SDS (i.e. those in the ass the SDS andthe reasons for it

anisms for a PSC to challengea resolving such disputes (a "Status determine status and does not do ike independent legal advice and ow HMRC guidance as to what is t fulfil any other IR35 obligation, it Where a party is liable for tax and ave the effect of moving liability to

### action needed now

elance business or your business PSC or other intermediary. The tration work, the cost of that extra d rules, and the commercial and at you consider theIR35 rules as or if you engage any freelancers steps that should be considered.

#### If you are the "client"

If you engage freelancers, it is red working for you through PSCs or o chain in each case, and then imp may not be immediately evident th you through an agency. To make any agency or other supplier, to working for you through a PSC o might need in order to carry out a

If you area client of a freelancer a specific advice as to whether (and

#### If you are the freelancer

If you operate a PSC, you need to the 2021rule changesneedto be in clients but not others, but in all of impact of the rules on your net in with PSCs at all, and so if you us with some clients. Some major bo regulated organisations might do to they pay to PSCsif those client increased expense of engaging th

#### Further steps

It is advisable that you seek advic in view of the April 2021 changes guidance on these from advisers services which include reviewings

# D. Template document

The Business documents availabl to create forms of agreement company.

- 1. Self-Employment and Free
- 2. IR35 And Other Company

in by identifying those freelancers need to identify the labour supply ermine those freelancers' status. It ere the freelancer/PSC deals with nt wish, in your arrangements with inform you where a freelancer is to give you other information you

is overseas, you will need to take a or any other in the chain.

and any intermediaries to see how be able to use your PSC for some ss the effect of the rules and the ctor organisations might not deal that you cannot use it to contract would not work with PSCs.Other ts might try to reduce the rate that b compensate for their resulting

that you do or might need to take commend that you seek advice or appropriate.Some firms offer IR35 contracts.

# imply Docs

ude templates which can be used a freelance worker/intermediary