Terms and Cd f Employment <<Date>> This document contains the main f employment which govern your service with the Company. Your any is also subject to the terms er Letter"). If there should be any contained in the letter offering yo ambiguity or discrepancy between etter and the terms set out in this document, the terms in the former expressly stated to the contrary.

© Simply-Docs - EMP.SM.02 - Sales Manager Emp

ture)

TERMS AND CONDITIONS OF E

BETWEEN

- (1) <<Name of Company>> a registration number << >> whose to as "we", "us" or "the Company")
- (2) <<Name of Employee>> of

1. General

These terms and condition provide in accordance with and Working Time (Amend relevant time.

2. Date of Commencement/

- 2.1 Your period of conti <<Date>>.
- 2.2 [No employment wir continuous employrOR

[Your employment v <<Date>> will count Company].

- 2.3 In accepting your ap the terms and cond Employment.
- 2.4 These Terms and C whether verbal or w
- 2.5 The first << number period. During this period the probate found satisfactory, period may be exter period, the full disci

3. Duties

3.1 Your job title is as d notified following an duties and obligatio the Company which Company may from undertaken by othe will not be assigned

England and Wales>> under
Address>> (hereinafter referred

er referred to as "you")

which the Company is required to Act 1996, Employment Act 2002 as amended or re-enacted at the

ht

the Company begins on the

ounts as part of your period of

Employer>> which began on us period of employment with the

emed that you have accepted all ms and Conditions of

annul any previous agreement time.

loyment will be a probationary and conduct will be monitored. At rmance will be reviewed and, if confirmed. The probationary iscretion. During the probationary cedure will not apply.

, or as may subsequently be sition you will perform all acts, orders as may be designated by nt with that position. The to perform duties normally or additional duties, however you reasonably perform.

ture)

3.2 You are required to for its employees from

S

y's rules, regulations and policies

4. Hours of Work

- 4.1 The Company's bas Normal working hou one hour for lunch. necessary.
- 4.2 However, you may requested to do so work so requires. T any additional hour obligation has alrea your salary level.
- 4.3 [The Working Time including overtime of (averaged over a 17 you agree that this I arrangement at any Company.]

umber of>> hours per week.
from << >> to << >>, including
he right to alter working hours as

ional hours as and when the proper performance of your be paid extra remuneration for sic weekly hours, as this deration in the determination of

the average working time in each seven day period g this contract with the Company J. You may terminate this on the written notice to the

5. Place of Work

- 5.1 Your place of work in you will also be require asonable travelling employment you should to the Company's compan
- 5.2 You have agreed ar sales territory. The assessment with ma responsibility.
- 5.3 The Company resert the size or nature of Company's assessr
- 5.4 [You may be require business.]

6.

6.1 [You will be required duration>>.]

Work outside the UK

- 6.2 [You will be paid <<
- 6.3 [You will also receive benefits>>.]



es located in << >>. However,
Company premises within
During the course of your
ork at various premises belonging
oth within the UK and abroad.

t responsibility for an assigned of this territory and your agreed potential will define your area of

prior discussion with you, to alter gn the territory, in line with the ns

[and overseas] on the Company's

s e.g. state country and

dditional payments and

ture)

7. Remuneration and Benef

- 7.1 Your salary is as sta arrears by credit tra such other date with
- 7.2 [At the Company's <<month>>. You sl result in a salary inchas been given by e
- 7.3 You will be paid or r properly incurred by Company, subject t expenses when req
- 7.4 [For the better performance content of the Content of the Content of the Content of the legitimate prior and the legi
- 7.5 The Company shall event on termination unpaid monies due this clause is a gent intended to act as a to:
 - 7.5.1 An overpayn expenses
 - 7.5.2 Annual leave employment
 - 7.5.3 Any loans, ir
 - 7.5.4 When you le given
 - 7.5.5 The market
- 7.6 You will be entitled accordance with Co scheme will be suppamend, terminate o subject to deduction
- 7.7 You will not be entit after the termination even if the new bus sale was completed
- 7.8 [You may, at the so performance-related will be supplied to y Company's sole dis
- 7.9 Bonus payments ar

nd is payable monthly <<[i.e in e << >> day of each month, or bsequently be notified.

I be reviewed annually in ary review will not necessarily review of your salary after notice our employment.]

approved reasonable expenses ur duties on behalf of the ing receipts in respect of such

e Company will provide you with a imputer>>. Any such item must you will be held personally liable edit cards must only be used on Company.]

uring your employment, or in any nuneration or your expenses any y. Any amount deducted under pany to assess its loss and is not s may include, but are not limited

on, wages, bonus, commission or

he termination of your r accrued entitlement

ans

alance of any training assistance

Company property

bany's commission scheme in me to time in force. Details of the The Company reserves the right to sole discretion. Commission is ational Insurance.

ssion which falls due for payment lether by resignation or dismissal) the lead was generated/ or the oyment.

any, be entitled to participate in a e to time. Details of the scheme us payments are entirely at the

or Income Tax and National

Insurance.]

- 7.10 You shall not be endiscount, rebate or of made or other busing under the Company regarded as gross regarded.
- 7.11 [You will be entitled insurance/details of
- 7.12 [Your entitlement to day OR after the sa
- 7.13 [The organisation re at any time.]

directly or indirectly, any any sale or purchase of goods behalf of the Company other than by breach of this rule will be

surance/permanent health >.]

nence <<state e.g. on your first our probationary period>>.]

your entitlement to these benefits

8. Company Car

The Offer Letter will state w Company car. If you are el amount of the allowance, w are entitled to a Company of car and you will also be iss the terms and conditions w you will take good care of t that the provisions of any p

b a car allowance or to a the Offer Letter will specify the in arrears with your salary. If you pecify the maximum value of the ompany's Car Policy setting out the car. If provided with a car, company's Car Policy and ensured to you are fully observed.

9. Holidays

- 9.1 You are entitled to entitlement of 20 days added. This does not employer's discretion bank and public hol
- 9.2 The holiday year co
- 9.3 If your employment your holiday entitler
- 9.4 If, on termination of
 - 9.4.1 you have exwill deduct a prorated hand calculation from the pay
 - 9.4.2 you have h discretion, re make a payr
- 9.5 Holidays must be to approval of propose will not be allowed Company's discreti

es the statutory minimum holiday olic and bank holidays have been olidays, which may be given at the complete calendar year, including

I finishes on << >> each year.

part way through the holiday year,

prdingly.

noliday entitlement, the Company s holiday taken in excess of your on the basis of <<specify Company to make a deduction

bwing, the Company may, at its oliday during your notice period or bliday entitlement.

to the Company. You must obtain ce from <<specify job title>>. You eeks at any one time, save at the holidays until your request for

approval has been to

- 9.6 All holiday must be circumstances you entitlement to the holiday may not be
- 9.7 If you are sick or transfer to sick lea strictly subject to the
 - 9.7.1 You must copossible) as sickness or i
 - 9.7.2 The full per certificated to days;] and
 - 9.7.3 Within <<e.q writing how and the amo notification n

10. Other paid leave

- 10.1 Any maternity, pate leave will be paid at
- 10.2 [The Company also leave>>].
- 10.3 [Please see the Cor

11. Training

- 11.1 You will be required health and safety tra
- 11.2 You may be require discretion and will b training.
- 11.3 You will not be paid

12. Sickness Absence

- 12.1 In the event of your should contact <<sp of the absence to in the Company as so return to work.
- 12.2 A self-certification for days. The form will
- 12.3 For periods of sickn weekends, you will Note') / Medical Cer

hich it is accrued. In exceptional o << 5 >> days untaken holiday applies for one year only, and equent holiday year.

r, the Company will allow you to nt holiday at a later date. This is

>> in person and by telephone (if the your holiday will be affected by

ue to sickness or injury must be actitioner, [where it exceeds seven

urn to work, you must confirm in as affected by sickness or injury take at another time. This written job title>>.

arental or parental bereavement y rate/your normal rate of pay>>].

ls of other paid non-statutory

or further information].

g training in respect of <<state e.g

training at the Company's e of pay for any compulsory

ving training <<give details>>.

you or someone on your behalf rliest opportunity on the first day on for absence. You must informange in the date of your expected

for absences of up to seven

ture)

consecutive days, including tatement of Fitness for Work ('Fit <specify job title>>. A new Fit Note / Medical Certi Company.

12.4 EITHER - When the only receive SSP u

[If you are absent f you are entitled to requirements above days' are <<state d to payment in respesuch payments are

OR – When the colclause:-

[If you are absent the requirements at maximum of << >> normal basic salary accordance with the

- 12.5 The Company has for absences. Such
- 12.6 The Company may medical practitioner you agree to author detailing the results the Company. The Such an examinatio reasonable to do so

13. Anti-Bribery

- 13.1 You agree that you or other form of rew when representing t
- 13.2 You agree to compl separately) and agr amount to a bribe b

14. Pension

The designated pension so where e.g. Staff handbooks will make a contribution of to <<state %>> of your sala

OR

[If you are eligible, the caccordance with the Comp

Full details of the schem minimum contribution level

iodically as required by the

to sick pay; employee will

reason of sickness or incapacity,), provided that you have met the the SSP scheme the 'qualifying There is no contractual right due to sickness or incapacity. Any ompany.]

pany sick pay scheme, use this

acity, and you have complied with npany sick pay, for up to a ar. Company sick pay is equal to ive Statutory Sick Pay in

ecord absence levels and reasons confidential.

medical examination by a stage of your employment, and oner to prepare a medical report h you agree may be disclosed to st of such medical examination. by the Company where it is

ny bribes (i.e. a financial payment conducting Company business or acity.

ti-bribery policy (provided y suspicious conduct that may

etails can be found in <<State ecify job title>>.][The Company ry. You may contribute up

you into a pension scheme, in ment obligations.

n you are enrolled, including the to make and your right to opt out



if you do not want to join the worker pension contribution

The scheme is subject to Company may replace the

pating in the scheme, you agree to our salary.

ended from time to time, and the sion scheme at any time.]

15. Non-compulsory Retirem

The Company does not op compulsorily retired on rea voluntarily at any time, p terminate your employment t age and therefore you will not be However, you can choose to retire the required period of notice to

16. [Health Insurance and Ot

- 16.1 You are eligible to p service life assuranterms and condition Details of the schen not wish to participa immediately.
- 16.2 The Company reser substitute another s the schemes.
- 16.3 For the avoidance of described in Clause terminate employmenotice, in accordance below.]

y's [medical insurance] [death-insurance] scheme, subject to the are from time to time in force. I <<specify job title>>. If you do a should advise the Company

- its participation in any scheme or fits available to you under any of
- ny Company scheme as to the Company's right to and at any time, with or without Termination of Employment

17. Maternity Leave

The Company will comply the Company's Maternity L

18. Paternity Leave

The Company will comply the Company's Paternity L

ns in respect of Maternity Leave. from <<specify job title>>.

ns in respect of Paternity Leave. rom <<specify job title>>.

19. Exclusivity of Service

- 19.1 You are required to duties during workin all times.
- 19.2 You must not, witho

ention and abilities to your job best interests of the Company at

the Company, be in any way

ture)

directly or indirectly undertaking where to Company or where duties. However, yo investment purpose Exchange. If the ho Directors of the Cor

20. Confidential Information

20.1 You shall neither d of your duties) nor directly or indirectly company, business company, business

20.1.1 any trade something to belonging to not limited to or requirement information, information, information, information,

20.1.2 any docume have been to the Compar has been confidence to

20.2 You shall not at ar any notes or men Company's busines Company.

20.3 The obligations cor information or kno domain after the t unauthorised disclo

21. Restrictive Covenants

21.1 You shall observe include restrictions restrictions.

21.2 In the event that you company, business with the Company, set out in the Sched company, business of the Schedule.

n any other business or conflict with the interests of the the efficient discharge of your any class of securities for is quoted on a recognised Stock e prior approval of the Board of

except in the proper performance nit) after the termination thereof, ses or those of any other person, ation, or disclose to any person, on.

business information relating or sociated companies, including but lating to customers, customer lists g structures, marketing and sales gs, employees or officers, financial formulae, specific technical

I", or any information which you nich you might reasonably expect idential, or any information which or any associated company in r other persons.

loyment with the Company make matter within the scope of the nerwise than for the benefit of the

bove shall cease to apply to any sequently come into the public ployment, other than by way of

t in the Schedule hereto, which nployment and post-termination

loyment from any person, on, either during your employment in force of any of the restrictions provide to such person, on a full and accurate signed copy

22. Garden Leave

- 22.1 If you resign with r contract, the Company not to attend your p
- 22.2 Your contract of en period and you will (apart from any 0 restrictions set o confidentiality claus work. In these circuelsewhere during th

23. Grievance Procedures

The Company's Grievance job title>>. This policy doe employment.

24. Discipline

- 24.1 You will be expecte conduct at all times to the Company, yo ultimately result in c forthcoming.
- 24.2 The disciplinary rule
 Company Disciplina
 your terms and con
 this contract of emp

25. Termination of Employment

- 25.1 During the << >> r party to this Contract
- 25.2 After the successful may be ended by yo Company will give y continuous service a year of service up to
- 25.3 We reserve the righ notice.
- 25.4 Nothing in this Cont summarily or otherw of your employment you.

[OR (this option re

ives you notice to terminate your tits sole discretion, to require you tof the notice period.

n force until the end of the notice ay and benefits in the normal way also remain bound by all the of employment, including any ants, apart from the duty to attend permitted to take up employment

able on request from <<specify rms and conditions of

idard of work performance and he reasonable levels acceptable olinary action which could iprovements were not

loyment are set out in the
. This policy does not form part of
copy will be provided to you with

od the notice required by either byment will be one week.

tionary period, your employment ne month's written notice. The otice and after four years' ce for each additional complete s' notice.

n to pay you salary in lieu of

minating your employment erious breach by you of the terms tor acts of gross misconduct by

ice period provided by law)



22.1 Your contract of employme Notice to be given by the

Length of continuous ser

From one month up to two

From two years to 12 years

12 or more years

Notice to be given to the

Length of continuous ser

Less than one month

One month onwards

22.2 We reserve the right in our

22.3 Nothing in this Contract pr otherwise in the event of any in the event of any act or acts

26. Company Property

27. Data Protection

The Company is required to and what we do with that secure your personal data relevant data protection le [Company's data protection]

28. Changes to Terms and C

The Company may amend

en notice as follows:

um period of notice

eek

eeks and one additional week for ontinuous employment in excess of two

ks

ım period of notice

y you salary in lieu of notice.

ng your employment summarily or f the terms of your employment or rou.]

nmediately return to the Company respondence, records, other documents (and any copies mpany or its Associated y car, keys, credit cards and control. You will, if so required by lied with your obligations under

nal data that we collect about you how we use, store, transfer and shall at all times comply with all tions imposed on you under the ce from time to time in force.

nt

ture)

ms and conditions in this

document [and in the Empl be notified to you personall

29. Severability

The various provisions and Employment and attached provision or identifiable par of competent jurisdiction th validity or enforceability of parts.

30. **Governing Law**

These Terms and Condition the laws of England.

Issued for and on behalf of Signed:

Employee

I hereby warrant and confir and conditions, or in any ot or performing any of the du and conditions of this Agre

Signed:

<<Name of Employee>>

nual] and any such change will erally applied, by notice.

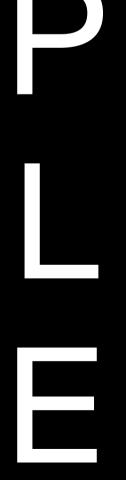
> Terms and Conditions of and if any provision or subalid or unenforceable by any court forceability shall not affect the or sub-provisions or identifiable

and construed in accordance with

Date: << >>

d by previous employment terms to employment with the Company red to above. I accept the terms

Date: << >>



Pre-termination

 The words and expression out below:

"Customer"

"Prospective Customer"

n Restrictions

edule shall have the meanings set

or company to whom the loods or services;

or company to whom the pecific offer in writing to some to whom the details of particular terms at be willing to supply such a whom the Company has urse of discussions upply of goods or services;

"Employee "

A

byed by the Company or y at the Termination Date, substantial personal

material contact with ppliers of the Company; or

confidential information ompany or any Associated

icluded research into or any product or services or any technical or product

nber of the management mpany or any Associate

ur employment

ny, corporation or other

directly controlled by the

tly controls the Company;

rectly controlled by a third rectly or indirectly controls

in title or assign of the s, corporations or other erred to above.

"Termination Date"

"Associated Company"

2. Non-competition



ture)

During the period of your months>> following the T indirectly, with the busin notwithstanding the cause

This restriction shall exte location of the Company.

The term "compete" as us operate, consult for or to competitive with, the busing

3. Non-solicitation of Custo

During the period of your months>> following the To indirectly, solicit, assist in with, the business of any personal contact or dealing

4. Non-solicitation of Emplo

During the period of your months>> following the Teindirectly,

- 30.1 attempt to induce a to cease to provide
- 30.2 employ or obtain th Termination Date w

5. Undertaking

You agree that in the even employment, either durin continuance in force of ar provide to such person, fi Schedule.

6. **Severability**

The provisions in the Ter shall apply equally to this S

eriod of <<Insert Duration eg. six gree not to compete, directly or and its Associated Companies,

.g. 10 miles>> from the present

that you shall not own, manage, ness substantially similar to, or

eriod of <<Insert Duration eg. six ree that you shall not directly or silitate the acceptance of, or deal e Customer with whom you had mployment.

eriod of <<Insert Duration eg. six ree that you shall not, directly or

e employment of the Company or any; or

who within six months prior to the consultant of the Company.

erson, firm or company, an offer of th the Company or during the cout above, you will immediately and accurate signed copy of this

mployment regarding severability