# STANDARD TERMS AND COND

### 1. Application Of These Ter

- 1.1 The Seller carries of and it shall sell and any quotation or of order of the Buyer v
- 1.2 The Conditions sha and conditions whe be accepted by the by the Buyer on or s

#### 2. Interpretation

2.1 In this document: "Business Day"

"Buyer"

"Conditions"

"Contract"

"Delivery Date"

"Goods"

#### "Month"

"Seller"

"writing"

- 2.2 Any reference in the be construed as a enacted or extende
- 2.3 Any reference in the incorporated or unir
- 2.4 The headings in the their interpretation.













# ALES

ufacturing and] selling the Goods se the Goods in accordance with s accepted by the Buyer, or any Seller.

the exclusion of any other terms tation is accepted or purported to is made or purported to be made or conditions.

than a Saturday, Sunday or bank

orporated, established or resident or than England & Wales who f the Seller which states that it is ods to that person or whose order oted by the Seller;

erms and conditions of sale set out d (unless the context otherwise s any special terms and conditions een the Buyer and the Seller;

or the purchase and sale of the purchase and sale of the

ich the Goods are to be delivered uyer's order and accepted by the

including any instalment of the for them) which the Seller is to ce with these Conditions [as pecified in the Seller's sales

nth;

pany registered in England under

cation effected by telex, facsimile mparable means.

te or a provision of a statute shall te or provision as amended, re-

on" shall mean and include an

venience only and shall not affect

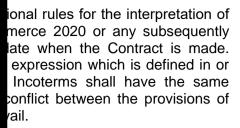
## 3. Incoterms

In these Conditions "Incote trade terms of the Interna published set of those ru Unless the context otherwi given a particular meanin meaning in these Conditio Incoterms and these Condi

## 4. Basis Of Sale

- 4.1 No contract for the
  - 4.1.1 the Seller I expressed to these Condi those terms;
  - 4.1.2 the Seller I received by Seller shall t
    - 4.1.2.1 Seller
    - 4.1.2.2 Seller
    - 4.1.2.3 Issue
- A quotation issued Buyer until the date be accepted.
- 4.3 An order placed by to acceptance by th time prior to accept
- 4.4 A quotation by the s a written acceptanc in writing and signe
- 4.5 No order which ha Buyer except with t Buyer shall indemni costs (including the and expenses incur
- 4.6 Sales literature, prid in hard copy or ele subject to alteratio Goods which are ca
- 4.7 Any typographical, literature, quotation or information issue without any liability
- 4.8 The Seller's emp representations or Seller in writing. In does not rely on, a such representation





er shall arise unless and until:

uotation to the Buyer which is oods to the Buyer on the terms of onditionally accepts that offer on

conditionally accepted an order or this purpose, acceptance by the st, either the:

he order; or

br

be capable of acceptance by the es is the last date on which it may

thdrawn cancelled or altered prior Seller may agree in writing at any

of order by the Seller consisting of of an invoice, shall only be valid if sentative of the Seller.

Seller may be cancelled by the of the Seller and on terms that the st all loss (including loss of profit), aterials used), damages, charges ult of cancellation.

ents issued or published (whether eller in relation to the Goods are not constitute offers to sell the

al errors or omissions in any sales f offer, invoice or other document eller shall be subject to correction

not authorised to make any Goods unless confirmed by the ct the Buyer acknowledges that it breach of or failure to fulfil, any t so confirmed.

# 5. Specifications

- 5.1 The specifications documentation unle are expressly accept
- 5.2 The Seller reserves Goods which are statutory or regulate do not materially ad
- 5.3 Illustrations, photog price lists or other only and the conten
- 5.4 The Goods will only the Seller's price li containing a specif number. Orders rec nearest multiple acc

### 6. Price

- 6.1 The price of the Go acceptance of the writing by the Seller
- 6.2 Where the Seller has with the Seller's put only or such other ti
- 6.3 The Seller reserves delivery, to increase to the Seller which (including, without regulation or altera specifications for th caused by any inst Seller adequate info
- 6.4 The price is exclusiv
  - 6.4.1 the cost of o (including ar declarations
  - 6.4.2 any applicab import duties imposed or o sale, exporta the Buyer is enable delive
  - 6.4.3 postage, pad

all of which shall be forthwith in addition

- 6.5 Port surcharges and rate and will be for t
- 6.6 The cost of pallets a addition to the price











hose set out in the Seller's sales e Buyer's order and the variations

hanges in the specifications of the h any applicable safety or other re changes to those specifications or performance of the Goods.

hether in catalogues, brochures, e Seller are intended as a guide the Seller.

mum units (or multiples) stated in are supplied in outer packages en in multiples of that specified than these will be adjusted to the

ed in << >> current at the date of other price as may be agreed in

Goods other than in accordance quoted shall be valid for 90 days ecify in the quotation.

to the Buyer at any time before to reflect any increase in the cost beyond the control of the Seller exchange fluctuation, currency ge in delivery dates, quantities or ested by the Buyer, or any delay r failure of the Buyer to give the

necessary export documents prt or customs clearances,

oms, excise, sales taxes, export, narges, duties or levies which are nt fiscal authority in respect of the Goods into the country in which be effected or necessary to

handling or insurance

and shall be reimbursed by it sarily paid by the Seller.

are not included in the freight

will be charged to the Buyer in dit will be given to the Buyer provided they are re

# 7. Payment

- 7.1 Subject to any spe Seller, the Seller sh the Buyer for the p delivery of the Good
- 7.2 Invoices are based established by the warehouse.
- 7.3 The Buyer shall pa payment date state payment is contain invoice notwithstand property in the Goo the Buyer shall be c issued upon reques
- 7.4 All payments of the [specify bank accound indicated on the form deduction credit or s
- 7.5 The Seller is not ob the Seller with refer not satisfied as to writing to the Buyer event the Buyer sha already shipped and against cash paym the Contract all amo payable in cash.
- 7.6 If the Buyer is requared amount from the particular it pays to the Selle amount equal to the deductions had bee

# 8. **Delivery**

- 8.1 Delivery of the Go accordance with Inc shall be made:
  - 8.1.1 by the Selle or
  - 8.1.2 by delivering
  - 8.1.3 by the Buyer delivered by
  - 8.1.4 if no place o at the Selle Buyer that th
- 8.2 On delivery, the Sel such necessary exp









pense undamaged to the Seller.

iting between the Buyer and the er despatch of the Goods invoice s due in respect of the sale and

ndition of Goods and at weights ds leave the Seller's factory or

s and other amounts due on the express provision for the time of n << >> days after the date of t have taken place and/or that the e Buyer. The time of payment by tract. Receipts for payment will be

e Seller [by telegraphic transfer to ed in the Contract at its office as the issued by the Seller without any

om the Buyer if it has not supplied Seller. If at any time the Seller is the Buyer it may give notice in I be allowed to the Buyer in which curity deposits in respect of Goods delivered to the Buyer other than any payment terms contained in to the Seller shall be immediately

the law to withhold or deduct any the Buyer shall increase the sum sary to leave the Seller with an ceived if no such withholdings or

d risk in the Goods will pass in , otherwise delivery of the Goods

appropriate documents of lading,

specified in the Buyer's orders, or

ation to which the Goods are to be

by the Buyer collecting the Goods after the Seller has notified the ellection.

er) shall provide the Buyer with any necessary customs

declarations or expo provide.

- 8.3 Goods despatched the post office in the
- 8.4 Unless otherwise ag insurance of all Goo on behalf of the Buy
- 8.5 The Seller shall enc the Buyer with its or part shipments and the United Kingdom
- 8.6 Where the Buyer is responsible for any notice of the vessel
- 8.7 The Delivery Date is essence unless pre delivered by the Sel notice to the Buyer. Delivery Date the S
- 8.8 Where the Goods a constitute a separat more of the instalme the Buyer in respec to treat the Contract
- 8.9 If the Buyer fails to Delivery Date and/o consents or authoris that date, the Seller store or arrange for provision of Condition shall be deemed to costs and expenses such failure.
- 8.10 The Seller shall not delivery of the Good sold inclusive of any any increases in, or Contract and before new port or airport r however caused sh discretion of the Sel

### 9. Insurance

- 9.1 Unless otherwise e Goods sold C.I.F. warehouse or place ordinary course of t
  - 9.1.1 delivery to the destinati













iyer is unable to prepare or

when the Goods are accepted by

yer and the Seller, shipment and .A. will be arranged by the Seller pe paid by the Buyer.

e shipping instructions given by Seller reserves the right to make Seller's choice from any port in

nipment the Seller shall not be ilure by the Buyer to give due

me for delivery shall not be of the ler in writing. The Goods may be ivery Date upon giving reasonable Goods at any time after the / in respect of such late delivery.

Iments, each delivery shall the Seller to deliver any one or nese Conditions or any claim by alments shall not entitle the Buyer d.

s or any part of them on the ructions, documents, licences, e the Goods to be delivered on ving written notice to the Buyer to and then notwithstanding the shall pass to the Buyer, delivery Buyer shall pay to the Seller all surance charges arising from

curred for whatever reason after en place. Where the Goods are dling, port or insurance charges, arges arising after the date of the or arising through deviation to a er's request or through any delay ount subject to the absolute

ng by the Buyer and the Seller, the time the Goods leave the ncement of transit, throughout the

warehouse or place of storage at order;

- 9.1.2 delivery to a delivery at acknowledge
  - 9.1.2.1 for sto
  - 9.1.2.2 for all
- 9.1.3 the expiry of Goods from expiry of << final place of
- 9.2 Insurance of Goods in the name of the E >> per cent against air war or other air carriage of the Goo abroad and are to b insurers.
- 9.3 All costs arising fro Goods sold other th

# 10. Inspection/Shortages

- 10.1 The Buyer is under or on collection as t
- 10.2 Where the Goods c appropriate shall be
- 10.3 The Seller shall be be apparent on reas complied with and, is not delivered to alleged damage or
- 10.4 In all cases where under no liability in is given to the Se modification is mad
- 10.5 Subject to condition the Goods and whe soon as it is reaso whatsoever arising

# 11. Risk And Property

- 11.1 Risk of damage to a with the relevant p reason apply:
  - 11.1.1 In the case of when the S collection; or
  - 11.1.2 In the case premises; th delivery of t of the Goods













place of storage whether prior to ed in the Buyer's order or Buyer may elect to use either:

dinary course of transit, or;

etion of discharge over side of the ne final port of discharge or on the the Goods from an aircraft at the all first occur.

cted by the Seller on behalf of and C.I.F. value of the Goods plus << var and other marine risks (or air, ). All special risks involved in the er's account. Claims are payable the overseas agent of the Seller's

ffected at the Buyer's request on Buyer's account.

e to inspect the Goods on delivery

arrier's note or such other note as

damage or shortages that would n if the terms of this clause are not er no liability if a written complaint >> days of delivery detailing the

complained of the Seller shall be n opportunity to inspect the Goods hade thereof or any alteration or

r shall make good any shortage in any Goods damaged in transit as erwise shall be under no liability mage.

I pass to the Buyer in accordance where Incoterms do not for any

at the Seller's premises, the time that the Goods are available for

ed otherwise than at the Seller's the Buyer wrongfully fails to take the Seller has tendered delivery

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- 11.2 Notwithstanding de provision of these ( Buyer until the Selle the price of the Goo the Buyer [and all o then due.
- 11.3 Until such time as the
  - 11.3.1 the Buyer s bailee, and s the Buyer, o stored, [proinsured aga their price];
  - 11.3.2 the Buyer sl and pass go Buyer's busi the Seller in Buyer and a shall keep a the Buyer ar
  - 11.3.3 the Buyer sh separate ac account to t such procee parties; and
  - 11.3.4 provided the Seller shall t Goods to th upon any pro stored and r
- 11.4 The Buyer shall no security for any ind the Seller, but if the shall (without preju become due and pa

# 12. Assignment

- 12.1 The Seller may assi
- 12.2 The Buyer shall usubcontract, delega any of its rights or prior written consen

# 13. Warranties And Liability

- 13.1 Subject to the cond comply in all mater and will be of satis referred to in these
- 13.2 The Buyer shall be of the Goods at the no liability in respect

S



f risk in the Goods, or any other n the Goods shall not pass to the or cleared funds payment in full of agreed to be sold by the Seller to er's account] for which payment is

# passes to the Buyer:

the Seller's fiduciary agent and parately from other goods held by e Seller's property, and properly in a satisfactory condition] and [for an amount at least equal to

resell to a third party the Goods rty in the ordinary course of the proceeds of any resale on trust for the joint names of the Seller and the proceeds of the Goods and e from any moneys or property of

roceeds on trust for the Seller in a es of the Seller and Buyer and nce proceeds and shall keep all moneys of the Buyer and third

nce and have not been resold, the require the Buyer to deliver up the r fails to do so forthwith, to enter y third party where the Goods are

or in any way charge by way of ods which remain the property of y owing by the Buyer to the Seller or remedy of the Seller) forthwith

art of it to any person.

gn, transfer, mortgage, charge, or deal in any other manner with ntract or any part of it without the

Seller warrants that the Goods will ecifications at the time of delivery re to comply with this warranty is

o for proper testing and inspection e shipment. The Seller shall have pods which would be apparent on

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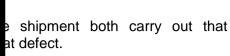
that inspection if inspection and mak

- 13.3 The Seller shall be wear and tear to the its agents or emploithe Seller's instruct misuse or alteration any other act or om any third party.
- 13.4 Subject as expressl other terms wheth quality, condition, d are excluded to the
- 13.5 Subject as express containing any defe prior agreement in v
- 13.6 Any Goods returned defect within [7] da order and which the defect would not b charge or, at the S credit to the Buyer no further liability to
- 13.7 Except as expressly to the Buyer by re warranty, condition or under the expre loss or damage su profit or indirect of consequential com negligence of the S or in connection wi Buyer.
- 13.8 The Buyer shall en use or sale of the Goods, any use or applicable statutory and handling of the directions given by authority and the B damage which the comply with this cor
- 13.9 No provision of the shall affect the inte such provisions sha

# 14. [Limitation of Liability

14.1 The following prov (including any liabil sub-contractors) to

14.1.1 any breach c



ect of the Goods arising from fair ce of or wilful damage by Buyer or ormal conditions, failure to follow oods (whether oral or in writing), without the Seller's approval, or Buyer, its employees or agents or

itions, all warranties, conditions or common law or express as to ith sample, or fitness for purpose, y law.

ditions, no Goods, whether or not returned to the Seller without the

Buyer gives written notice of any the place specified in the Buyer's supplied with a defect where such n shall either be replaced free of he Seller shall instead refund or e Goods but the Seller shall have

tions, the Seller shall not be liable ation, or any express or implied y at common law or under statute, t, for any direct or consequential cluding, without limitation, loss of expenses or other claims for (and whether caused by the its or otherwise) which arise out of ods or their use or resale by the

extent that instructions as to the the packaging or labelling of the ne Buyer is in compliance with all equirements and that the storage s carried out in accordance with etent governmental or regulatory Seller against any liability loss or a result of the Buyer's failure to

or limiting any liability of the Seller y other such provision(s), and all ulatively.

e financial liability of the Seller ons of its employees, agents and

- 14.1.2 any use ma product inco
- 14.1.3 any represe negligence a
- 14.2 Nothing in these Co

14.2.1 for death or

14.2.2 for any mat attempt to ex

14.2.3 for fraud or f

- 14.3 Subject to condition
  - 14.3.1 the Seller's t of statutory connection Contract sha
  - 14.3.2 the Seller s damage, act or business, direct, indire consequenti arise out of advised in a

#### 15. Buyer's Default

- 15.1 If the Buyer fails to to any other right or to:
  - 15.1.1 cancel the o
  - 15.1.2 appropriate the goods s the Seller) a appropriation
  - 15.1.3 charge the f until actual p judgment) or above << notify) base of a month t interest). Th amount; and
  - 15.1.4 where the p to the Buyer by the Selle a result of va the date of a
- 15.2 This Condition 15.2
  - 15.2.1 the Buyer fa is otherwise









er of any of the Goods, or of any ds; and

prtious act or omission including tion with the Contract.

s the liability of the Seller:

the Seller's negligence; or

egal for the Seller to exclude or

ion.

ort (including negligence or breach restitution or otherwise, arising in contemplated performance of the act price; and

Buyer for any economic loss or f profit, interest, revenue, savings otherwise, in each case whether any claims for special, indirect or soever (howsoever caused) which he Contract even if the Seller is of any such losses or damages.]

e due date then, without prejudice Seller, the Seller shall be entitled

er deliveries to the Buyer;

e Buyer to such of the Goods (or contract between the Buyer and fit (notwithstanding any purported

n a daily basis from the due date amount (both before and after any he rate of four per cent per annum other bankers as the Seller may ntil payment in full is made (a part onth for the purpose of calculating nterest together with the overdue

rrency other than Sterling, charge ount of pounds sterling receivable oceeds by the Seller's bankers as change between the due date and

any of its obligations hereunder or ; or

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- 15.2.2 the Buyer b voluntary ar Insolvency A or (being a c
- 15.2.3 an encumbr of the prope
- 15.2.4 the Buyer ce
- 15.2.5 any event a 15.2.4 occu Buyer is inco
- 15.2.6 the Seller re above is abo accordingly.
- 15.3 If Condition 15.2 at available to the Se suspend any furthe Buyer, and if the G become immediate agreement or arran

# 16. Confidentiality, Publication

- 16.1 The Buyer undertak
  - 16.1.1 the Buyer w obtained by clients, supp
  - 16.1.2 the Buyer wi or disclose t written cons information Buyer's defa competent ju
  - 16.1.3 the Buyer w any name, tr is licensed to notepaper, item in elect use shall ha (where appro
  - 16.1.4 the Buyer w with this con
- 16.2 The Buyer may for t obligations under th Condition 16, confic
- 16.3 The Buyer may disc agents who need to performing its obliga this Condition 16, co
- 16.4 This Condition shall











dministration order or makes any litors (within the meaning of the lividual or firm) becomes bankrupt ation; or

or a receiver is appointed, of any ; or

se, to carry on business; or

ribed in Clause 15.2.2 to Clause er in any jurisdiction in which the ries on business; or

hat any of the events mentioned of the Buyer and notifies the Buyer

dice to any other right or remedy entitled to cancel the Contract or ontract without any liability to the ed but not paid for, the price shall notwithstanding any previous

the Contract and all information the business, affairs, customers, he Seller;

by Conditions 16.2 and 16.3, use formation without the Seller's prior undertaking shall not apply to main other than by reason of the nay be required by law, a court of nental or regulatory authority;

br permit any other person to use emblem or symbol which the Seller by the Seller upon any premises, ments or other printed matter or r manner whatsoever unless such orised in writing by the Seller and

ndeavours to ensure compliance officers, servants and agents.

its rights and performing its on which is, according to this

yees, officers, servants and of exercising its rights and information which is, according to nd

of the Contract.

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# 17. Data Protection

The Seller will only collect, the Seller's <<insert docur location(s)>>.

### 18. **Communications**

- 18.1 All communications and delivered by ha case of communication
  - 18.1.1 the Seller, t postal addre Seller; or
  - 18.1.2 to the Buye company) or Buyer set ou other postal Buyer.
- 18.2 Communications sh
  - 18.2.1 if sent by p (exclusive of
  - 18.2.2 if delivered b
  - 18.2.3 if sent by esending and
- 18.3 Communications ad << >>.

# 19. Force Majeure

- 19.1 In the event that e obligations under circumstance or car to war, national prohibitions or me parliamentary or lo import or export re clause 19.2) or an party shall not be de The party shall imm all reasonable steps
- 19.2 Sub-clause 19.1 st such action has bee
- 19.3 Each party shall be Contract and all ex rights under the Cor
- 19.4 If and when the pe Contract shall autor in writing.

# 20. Buyer's Duty To Advise

When placing the order th legal, administrative or reg

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uyer's personal data as set out in Notice>> available from <<insert

ut the Contract shall be in writing irst class post or by e-mail and in

email address or such changed hall be notified to the Buyer by the

ice of the addressee (if it is a ny postal or email address of the forms part of the Contract or such all be notified to the Seller by the

een received:

two Business Days after posting

eft at the proper address; or

y prior to 4.00 pm, at the time of the next Business Day.

all be marked for the attention of

d from or delayed in fulfilling its on of any supervening event, le control including but not limited trictions, regulations, bye-laws, the part of any governmental. flood, fire, tempest, earthquake, strike or lockout (subject to Subvent, circumstance or cause, the its obligations under the Contract. is to the other party and must take of its obligations.

ect to strikes and lockouts where pincapacitated.

er damages for any breach of the red by that party in enforcing its

s the parties first agree otherwise < 6 >>

e Seller in writing of any special, plying in the territory in which the

Buyer is to import, use or sale of the Goods and the made in such requirements

# 21. Buyer's Duty To Comply

- 21.1 The Buyer shall be legislation or regula country of destination
- 21.2 The Buyer is respor and other consents and, if required by t consents available t
- 21.3 [The Seller shall as necessary.]

## 22. Waiver

No failure or delay by the Contract or by law shall be and no waiver by the Seller to be a waiver of any subse

### 23. Severance

- 23.1 If any provision or p other competent au deemed to be delet enforceable as to its provision.
- 23.2 If any provision or p Clause 23.1 the par provision that, to the commercial result o

# 24. ULISG 1980

The Uniform Laws on the I Convention on Contracts for and shall be excluded from the parties in writing.

### 25. Third Party Rights

A person who is not a party the Contract under the Cor

# 26. No Partnership or Agenc

Nothing in this agreemen partnership or joint venture of another party, or authori on behalf of any other party

# 27. Entire Agreement

27.1 Except as may be e constitute the entire extinguish all previo representations and relating to its subject

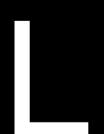
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mposition labelling distributors or Seller immediately of any change

# **And Regulations**

st for complying with any rtation of the Goods into the any duties thereon.

own cost, such import licences as are required from time to time make those licences and elevant shipment.

uch customs declarations as are

of its rights or remedies under the f that or any other right or remedy, on of the Contract shall be deemed or any other provision.

Contract is held by any court or I or unenforceable, it shall be I continue to be valid and remainder of the affected

act is deemed deleted under od faith to agree a replacement , achieves the intended

ds laid down in the United Nations of Goods 1980 shall not apply to, pressly otherwise agreed between

ve no rights to enforce any term of arties) Act 1999.

all be deemed to, establish any ies, constitute any party the agent enter into any commitments for or

ontract, these Conditions parties and supersede and s, assurances, warranties, n them, whether written or oral, 27.2 No variation to thes unless agreed in wr authorised represer

# 28. Governing Law and Juris

- 28.1 The Contract and a its subject matter or shall in all respects of England and Wal
- 28.2 The parties irrevoca exclusive jurisdiction disputes or claims) subject matter or for



ntract shall be binding or effective uyer and the Seller or their

g out of or in connection with it or -contractual disputes or claims) strued in accordance with the laws

of England and Wales shall have claim (including non-contractual ction with the Contract or its