#### STANDARD TERMS A

#### 1. Application of Terms and

- 1.1 The Seller shall se with any quotation of order of the Buyer v
- 1.2 These Terms and Content terms and content terms and content to be a purported to be made.

#### 2. Interpretation

In these Terms an following expression

"Business Day"

"Buyer"

"Contract"

"Contract Price"

"Delivery Date"

"Goods"

"Month"

"Seller"

- 2.2 Unless the context Conditions to:
  - 2.2.1 "wri any tran
  - 2.2.2 a s stat time

### THE SALE OF GOODS

rchase the Goods in accordance h is accepted by the Buyer, or any Seller; and

e Contract to the exclusion of any any such quotation is accepted or or any such order is made or

e context otherwise requires, the anings:

nan a Saturday, Sunday or bank

accepts a quotation or offer of the e Goods or whose order for the he Seller;

the purchase and sale of the ms and Conditions:

in the Contract payable for the

ch the Goods are to be delivered er's order and accepted by the

iding any instalment of the goods which the Seller is to supply in Terms and Conditions;

th; and

ny name>>, a company nder <<insert company address>> and includes all of <<insert company name>>.

th reference in these Terms and

xpression, includes a reference to ted by electronic or facsimile is;

a statute is a reference to that nded or re-enacted at the relevant



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- 2.2.4 a S
- 2.2.5 a C Ter
- 2.2.6 a "F and
- 2.3 The headings used and shall have n Conditions.
- 2.4 Words imparting the
- 2.5 References to any

#### 3. Basis of Sale

- 3.1 The Seller's emp representations co writing. In entering rely on, and waives are not so confirmed
- 3.2 No variation to the between the author
- 3.3 Sales literature, prid to the Goods are soffers to sell the Goods soften an order placed by
  - 3.3.1 the
  - 3.3.2 deli
  - 3.3.3 the
- 3.4 Any typographical, of literature, quotation or information issue liability on the part of

#### 4. Orders and Specification

- 4.1 No order submitted unless and until cor
- 4.2 The specification for documentation unlural variation(s) is/are a the minimum units those units. Order

ns" is a reference to these Terms

/ Schedules as amended or
t time:

these Terms and Conditions; and reference to a Clause of these ther than the Schedules) or a hedule.

fer to the parties to these Terms

nditions are for convenience only properties on the convenience only

iclude the plural and vice versa. ther gender.

not authorised to make any less confirmed by the Seller in yer acknowledges that it does not f, any such representations which

binding unless agreed in writing e Buyer and the Seller.

ents issued by the Seller in relation nout notice and do not constitute of acceptance. No contract for the eller unless the Seller has issued a to sell the goods or has accepted the earlier of:

ce;

al errors or omissions in any sales f offer, invoice or other document subject to correction without any

emed to be accepted by the Seller seller's authorised representative.

that set out in the Seller's sales in the Buyer's order (if such The Goods will only be supplied in eller's price list or in multiples of other than these will be adjusted accordingly.

- 4.3 Illustrations, photog price lists or other only and shall not b
- 4.4 The Seller reserves Goods which are statutory or regulate the Buyer's specif performance.
- 4.5 No order which ha
  Buyer except with t
  Buyer shall indemni
  costs (including the
  and expenses incur

hether in catalogues, brochures, e Seller are intended as a guide

hanges in the specification of the h any applicable safety or other re the Goods are to be supplied to materially affect their quality or

Seller may be cancelled by the of the Seller on the terms that the st all loss (including loss of profit), laterials used), damages, charges sult of such cancellation.

#### 5. **Price**

- 5.1 The price of the G document e.g. price order or such other Buyer.
- 5.2 Where the Seller has with the Seller's pull period>> days only
- 5.3 The Seller reserves before delivery, to in the cost to the Seller (including, with regulation, alteration materials or other quantities or specificant delay caused by give the Seller adec
- 5.4 [The Seller [will] Of in accordance with the Goods current a
- 5.5 [Any settlement disby the Seller to the by the Seller on or payment terms set other amounts owin
- 5.6 Except as otherwise of the Seller, and u the Seller, all price transport.
- 5.7 The price is exclusion levies of a similar fiscal authority in reliable to pay to the \$\frac{3}{2}\$

listed in the Supplier's <<insert ate of acceptance of the Buyer's d in writing by the Seller and the

Goods other than in accordance quoted shall be valid for <<insert e Seller may specify.

en notice to the Buyer at any time Goods to reflect any increase in factor beyond the control of the gn exchange fluctuation, currency increase in the costs of labour, any change in delivery dates, ich are requested by the Buyer, or Buyer or failure of the Buyer to actions.

quantity discounts subject to and the Seller's published price list for of the Buyer's order.]

eller in the Contract will be allowed ods for which payment is received otherwise in accordance with the Conditions and provided that no ler are overdue and unpaid.]

of any quotation or in any price list in writing between the Buyer and eller's charges for packaging and

ue added tax, excise, sales taxes sed or charged by any competent ch the Buyer shall be additionally

#### 6. **Payment**

- 6.1 Subject to any spe Seller, the Seller sh time after delivery of Buyer or the Buyer event the Seller sha after the Seller has or (as the case may
- 6.2 The Buyer shall p allowed by the Selle <<insert period>> otherwise in accord writing between the shall be made on taken place and/or The time for the pa Receipts for payme
- 6.3 All payments shall acceptance or invoi
- 6.4 The Seller is not ob not supplied the Se the Seller is not sa notice in writing to t in which event no against cash pay conditions, all amou payable in cash.

7. **Delivery** 

- 7.1
- 7.2 The Delivery Date is
- 7.3
- 7.4 If the Buyer fails to Delivery Date and/ that date, the Seller

iting between the Buyer and the he price of the Goods on or at any Goods are to be collected by the delivery of the Goods, in which he Buyer for the price at any time he Goods are ready for collection red delivery of the Goods.

ods (less any discount or credit deduction, credit or set off) within date of the Seller's invoice or rms as may have been agreed in respect of the Contract. Payment hding that delivery may not have oods has not passed to the Buyer. be of the essence of the Contract. n request.

er as indicated on the form of

m any customer or buyer who has actory to the Seller. If at any time orthiness of the Buver it may give credit will be allowed to the Buyer elivered to the Buyer other than ding sub-Clause 6.2 of these to the Seller shall be immediately

Seller delivering the Goods to the Buyer's order and/or the Seller's oods are to be delivered by the ified, by the Buyer collecting the after the Seller has notified the

ime for delivery shall not be of the ller in writing. The Goods may be ivery Date upon giving reasonable

instalments, each delivery shall y the Seller to deliver any one or these Terms and Conditions or ne or more instalments shall not hole as repudiated.

oods or any part of them on the nstructions, documents, licences, ble the Goods to be delivered on ving written notice to the Buyer to ods and then notwithstanding the Goods shall pass to the Buyer,

- Delivery of the Goo place in the United acceptance as the Seller or, if no plad Goods at the Selle Buyer that the Good
- essence unless pre delivered by the Se notice to the Buyer.
- Where the Goods constitute a separa more of the instaln any claim by the B entitle the Buyer to
- consents or author store or arrange fo provisions of sub-0

delivery shall be de Seller all costs and from such failure. ce and the Buyer shall pay to the age and insurance charges arising

#### 8. Non-Delivery

- 8.1 If the Seller fails to other than for reaso its carrier's fault:
  - 8.1.1 if th [wit liab
  - 8.1.2 if the pering fails Day order any mails of the pering the pering factors of the pe

part thereof on the Delivery Date asonable control or the Buyer's or

oods [at any time thereafter] **OR** ereafter] the Seller shall have no e delivery; or

otice to the Seller within <<insert er the Delivery Date and the Seller vithin <<insert period>> Business notice the Buyer may cancel the y shall be limited to the excess (if buyer (in the cheapest available those not delivered over the price

#### 9. Inspection/Shortage

- 9.1 The Buyer is under or on collection as t
- 9.2 Where the Goods c appropriate shall be
- 9.3 The Seller shall be be apparent on rea are not complied w complaint is not del of delivery detailing
- 9.4 In all cases where under no liability in is supplied to the 5 modification is made
- 9.5 Subject to sub-Clau in the Goods and w soon as it is reaso whatsoever arising

e to inspect the Goods on delivery

arrier's note or such other note as

damage or shortages that would n if the provisions of this Clause 9 ill be under no liability if a written <<insert period>> Business Days hortage.

complained of the Seller shall be n opportunity to inspect the Goods made thereof or any alteration or

ler shall make good any shortage any Goods damaged in transit as erwise shall be under no liability mage.

#### 10. Risk and Retention of Tit

10.1 Risk of damage to d

10.1.1 in the ava

pass to the Buyer at:

delivered at the Seller's premises, ifies the Buyer that the Goods are

## 10.1.2 in t

- 10.2 Notwithstanding de provision of these Goods shall not pa cleared funds paym
- 10.3 [Sub-Clause 10.2 n not pass to the Bu payment in full of the Seller and the Buye how such indebtedr
- 10.4 Until payment has Conditions and title in possession of the the Goods separat they are identifiable against all reasonal
- 10.5 In the event that the legal and beneficial the proceeds of sud Seller) shall be hel ensure that such m with, any other mo behalf are identified
- 10.6 If the Goods are ma manufacturing othe to the resulting go contribution made to
- 10.7 The Seller may, in 2006, register any d
- 10.8 The Buyer shall no security for any ind the Seller, but if the shall (without preju become due and pa
- 10.9 The Seller reserve retains title without the Buyer's premirepossessing the Goods to ensure co of sub-Clause 10.4.
- 10.10 The Buyer's right to legal and beneficial

10.10.1 obli

10.10.2 Par

Sell wro the delivered otherwise than at the e of delivery or, if the Buyer ery of the Goods, the time when ery of the Goods.

f risk in the Goods, or any other legal and beneficial title of the e Seller has received in cash or he Goods.

beneficial title of the Goods shall eceived in cash or cleared funds d any other goods supplied by the owed to the Seller, regardless of

beller in accordance with these d to the Buyer, the Buyer shall be e Seller and the Buver shall store e environment, shall ensure that Seller and shall insure the Goods

the Goods to a third party before nder these Terms and Conditions, r such proportion as is due to the alf of the Seller. The Buver shall ly from, and are in no way mixed all moneys held on the Seller's

form or are used in the process of all acquire legal and beneficial title of the title thereto equal to the he Goods.

provisions of the Companies Act Conditions.1

or in any way charge by way of ods which remain the property of v owing by the Buyer to the Seller or remedy of the Seller) forthwith

any Goods in which the Seller ably authorises the Seller to enter iness hours for the purpose of ler retains title or inspecting the ge and identification requirements

bds in which the Seller maintains

permits any material breach of his ns and Conditions;

a voluntary arrangement under blvency Act 1986, the Insolvent



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s amended), or any other scheme his creditors:

mes the subject of a bankruptcy f any other statutory provision for s:

Iny meeting of its creditors, enters ory liquidation, has a receiver, dministrative receiver appointed in lertaking or any part thereof, any e court for the appointment of an the Buyer, notice of intention to given by the Buyer or any of its floating charge-holder (as defined B1 of the Insolvency Act 1986), a ion presented to any court for the or the granting of an administration Buyer, or any proceedings are insolvency or possible insolvency

#### 11. Assignment

- 11.1 The Seller may as company without th
- 11.2 The Buyer shall not the prior written con

#### 12. Defective Goods

12.1 If on delivery any of the Buyer lawfully re for on delivery as ' notice of such defe such delivery, the S

> 12.1.1 repl Bus

12.1.2 refu

but the Seller shall the Buyer may not r the Buyer as set ou

- 12.2 No Goods may be in of the Seller. Subject were supplied subjudgment on inspect Seller's sole discret such defective Goods.
- 12.3 If the Buyer purcha goods the Buyer sh

part of it to any person, firm or the Buyer.

e Contract or any part of it without

in any material respect and either ective Goods or, if they are signed unknown" the Buyer gives written insert period>> Business Days of

oods within <<insert period>> he Buyer's notice; or

for those Goods (or parts thereof, fective;

the Buyer in respect thereof and y is not refused or notice given by

hout the prior agreement in writing turned which the Seller is satisfied or condition which would not be placed free of charge or, at the dor credit to the Buyer the price of the no further liability to the Buyer.

six months of the launch of such irn the Goods or any part of such order within <<inse Buyer exercising su

- 12.3.1 return such
- 12.3.2 indemnify th anv deterior while in the
- 12.4 The Seller shall be wear and tear, or conditions, failure to writing), misuse or or any other act or or any third party.
- 12.5 Subject as express where the Goods at other terms implied extent permitted by
- 12.6 Except in respect negligence, or as Seller shall not be implied warranty, co statute, or under consequential loss limitation loss of pr claims for consequ the negligence of the out of or in connect the Buyer.
- 12.7 The Buyer shall be instructions as to th or labelling of the compliance with all sale of the Goods given by the Seller the Buyer will inder the Seller might su condition.

#### 13. **Buyer's Default**

- 13.1 If the Buyer fails to to any other right of to:
  - 13.1.1 cancel the o
  - 13.1.2 appropriate the goods s the Seller) a appropriation
  - 13.1.3 charge the amount unp above <<ins

elivery, provided always that the

t: and

incurred by the Seller in rectifying sed by incorrect storage or use

ect of any defect arising from fair egligence, subjection to normal uctions (whether given orally or in without the Seller's prior approval. he Buyer, its employees or agents

rms and Conditions, and except sale, all warranties, conditions or law are excluded to the fullest

injury caused by the Seller's hese Terms and Conditions, the son of any representation, or any any duty at common law or under the Contract, for any direct or by the Buyer (including without I loss), costs, expenses or other atsoever (and whether caused by agents or otherwise) which arise e Goods or their use or resale by

ng that, except to the extent that ds are contained in the packaging of the Goods by the Buyer is in uirements and that handling and out in accordance with directions mental or regulatory authority and any liability loss or damage which Buyer's failure to comply with this

e due date then, without prejudice Seller, the Seller shall be entitled

er deliveries to the Buver:

e Buyer to such of the Goods (or contract between the Buyer and fit (notwithstanding any purported

e and after any judgement) on the sert percentage>>% per annum n time to time, until payment in full

is made (a purpose of c

13.2 This condition appli

- 13.2.1 the Buyer fa is otherwise
- 13.2.2 the Buyer be voluntary and or the Insolv individual or liquidation:
- 13.2.3 an encumbroof the proper
- 13.2.4 the Buyer ce
- 13.2.5 the Seller real above is above accordingly.
- 13.3 If sub-Clause 13.2 available to the Se suspend any furthe Buyer, and if the G become immediat agreement or arrangements.

treated as a full month for the

any of its obligations hereunder or

ministration order or enters into a or VIII of the Insolvency Act 1986 1994 (as amended) or (being an t or (being a company) goes into

or a receiver is appointed, of any

se, to carry on business; or

hat any of the events mentioned the Buyer and notifies the Buyer

udice to any other right or remedy entitled to cancel the Contract or ontract without any liability to the ed but not paid for the price shall notwithstanding any previous

## 14. Limitation of Liability

- 14.1 Subject to the provout the entire finance or omissions of its respect of:
  - 14.1.1 any breach
  - 14.1.2 any use months the Buyer of the Goods:
  - 14.1.3 any repres negligence
- 14.2 All warranties, cond (save for the condit are, to the fullest ex
- 14.3 Nothing in these To Seller:
  - 14.3.1 for death o
  - 14.3.2 for any ma
  - 14.3.3 for fraud or
- 14.4 Subject to sub-Clau

nd 12, the following provisions set (including any liability for the acts sub-contractors) to the Buyer in

ditions;

nited to modifications) or resale by f any product incorporating any of

ortious act or omission including ection with the Contract.

mplied by statute or common law 2 of the Sale of Goods Act 1979) cluded from the Contract.

cludes or limits the liability of the

by the Seller's negligence;

legal for the Seller to exclude or

ation.



# 14.4.1 the Seller' breach of sarising in performance and

14.4.2 the Seller s loss of pro each case consequen arise out of act, tort (including negligence or sentation, restitution or otherwise, performance or contemplated be limited to the Contract Price;

Buyer for any pure economic loss, letion of goodwill or otherwise, in or consequential, or any claims for oever (howsoever caused) which Contract.

## 15. Confidentiality, Publication

- 15.1 The Buyer will rega by the Buyer relatin use or disclose to written consent pro which is in the publi
- 15.2 The Buyer will not use trademark, house more which is owned advertisement or counless such use shand (where appropriate and trademark).
- 15.3 The Buyer will use with this Clause 15
- 15.4 The provisions of th

#### 16. Communications

- 16.1 All notices under the in writing and be authorised officer of
- 16.2 Notices shall be dee
  - 16.2.1 when delive registered m
  - 16.2.2 when sent, transmission
  - 16.2.3 on the fifth ordinary mai
  - 16.2.4 on the tent postage pre
- 16.3 All notices under address, e-mail add

ntract and all information obtained products of the Seller and will not prmation without the Seller's prior ing shall not apply to information eason of the Buyer's default;

Iny other person to use any name, which the Seller is licensed to use emises, note paper, visiting cards, n any other manner whatsoever authorised in writing by the Seller

endeavours to ensure compliance ts and agents.

e the termination of the Contract.

is and under the Contract shall be gned by, or on behalf of, a duly ce.

given:

ier or other messenger (including siness hours of the recipient; or

nile or e-mail and a successful s generated; or

g mailing, if mailed by national

ng mailing, if mailed by airmail,

e addressed to the most recent recent recent recent.



### 17. Force Majeure

Neither Party shall be liable where such failure or dela control of that Party. Su Internet Service Provider earthquakes, acts of terror that is beyond the control of the such parts of the suc

#### 18. Waiver

The Parties agree that no provision in these Terms waiver of the right to sub Such failure shall not be breach and shall not consti

#### 19. Severance

The Parties agree that, in t and Conditions or the C unenforceable, that / those these Terms and Condition these and the Contract sha

#### 20. Third Party Rights

A person who is not a par pursuant to the Contracts (

#### 21. Law and Jurisdiction

- 21.1 These Terms and 0 matters and obliga governed by, and Wales.
- 21.2 Any dispute, contro these Terms and C matters and obliga within the jurisdictio

ay in performing their obligations se that is beyond the reasonable are not limited to: power failure, , civil unrest, fire, flood, storms, mental action or any other event

b enforce the performance of any er the Contract shall constitute a provision or any other provision. of any preceding or subsequent

e of the provisions of these Terms e unlawful, invalid or otherwise ned severed from the remainder of the Contract). The remainder of le.

have no rights under the Contract ct 1999.

act (including any non-contractual or associated therewith) shall be e with, the laws of England and

tim between the Parties relating to act (including any non-contractual or associated therewith) shall fall d and Wales.